

# It's Friday

Brought to you by FSP Solutions, a registered financial service provider

Issue no. 100

23 February 2007

Today is the 54th day of the year, with 311 days remaining in 2007.

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## Upcoming SAFSIA Road Show

SAFSIA are in the process of finalising the programme for the 2007 SAFSIA Annual Road (15-23 March 2007) Show. Santam has kindly agreed to join SAFSIA in sponsoring this event and it will be offered to all intermediaries and at no cost to the delegates.

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## Dear Brokers

Well, the 2007 budget arrived, and as usual Trevor told us: "Once again, economic performance has exceeded expectations. The economy continued to expand at a robust pace of 4,9% in 2006, generating new jobs, broadening the consumer base and providing impetus for rapid growth in investment." What he really meant to say was that SARS has again made a lot more tax revenue than they expected... and for once, he even thanked us for our contribution. Seriously though the upbeat budget means that there is business out there for the getting.

There's a lot happening behind the scenes here at FSP Solutions too, so keep an eye out for new announcements to follow soon. Our team works hard and (as you can see from the FSP Solutions' Tracker day pictures below), also have a good laugh, too.

There is great super 14 action again this weekend, except for the Sharks who I think have a rest weekend... Nice to have SA teams right up there for a change, no matter who you support.

**Wishing you all a great weekend,**

**Lucas and the FSP Solutions team**





Business News click here



### Corporate Gifts South Africa

*"The appropriate gesture, made at the right time can deliver massive rewards in terms of client goodwill and staff motivation"*

It's that time of the year (actually its always that time of the year) Gifts and functions are an important part of business life. From birthdays to staff incentives the appropriate gesture, made at the right time can deliver massive rewards in terms of client goodwill and staff motivation.

It's never been easier: simply follow the link to Gifts By Jana and you will be transported into a world full of novel ideas and event advice. Gifts by Jana do all the work, and you get all the credit. Why pay more?

## FSP Solutions' Tracker Day

Recently, we held a 'Tracker Day' in our call centre, encouraging staff to dress up in red or yellow, sporting the Tracker logo. The day was a great success and everyone had a lot of fun. Congratulations to Brendan Hitzeroth from Underwriting, who walked away with the prize of the Best Dressed as 'Tracker'. We would like to thank all the staff for their participation and putting effort into their costumes.

## Bon Voyage to compensation?



In cases like the MSC Napoli, "Where the vessel has been successfully beached and the future of the cargo remains uncertain, Underwriters are unable to compensate clients until all damages have been established and their values calculated", says Angela Gauntlett of Alexander Forbes Marine Division.

## Santam to increase shareholding of Admiral Underwriting Group



Southern Africa's second largest underwriting agency, Admiral Underwriting Group, has announced a comprehensive shareholder restructuring, following the sale by Glenrand MIB of its 48% stake in the company.

## Inauguration of new IIG president

The IIG will be hosting a dinner at the Marula Room in Sandton Sun and Towers Intercontinental for the inauguration of Lars Forssman as the new president of the IIG.



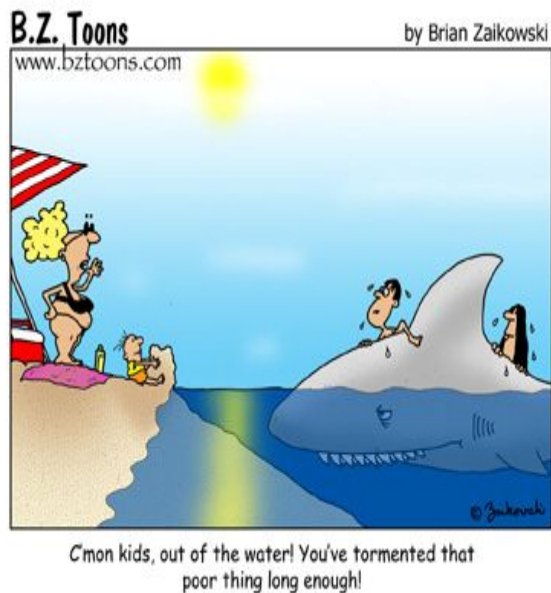
## Buy your way out of jail'

by (FIN24)



Cape Town - Thieves will soon be able to evade jail by simply striking a deal with their victims under the National Prosecuting Authority (NPA)'s proposed restorative justice programme. Speaking during a media briefing on Thursday, head of NPA's restorative justice programme Shamila Batohi said the model, due to be implemented early next year, was aimed at curbing recidivism among petty offenders.

## On a lighter note...



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Electronic Claims Administration (ECA)

Tel 011-206 5590 Fax 011-206 5599

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