

Dear Broker

All of the best for 2013!

We are very, excited about this year and everything we have in stall for our member Brokers. We start our year with great new developments to further enhance our offering to our brokers.



AUTO & GENERAL AND UNITY RATE DIFFERENCES SOMETHING OF THE PAST.

New Auto & General and Unity Insurance rates available on the FSP Solutions quoting platform as from 1 Feb 2013. FSP Solutions will now offer the same discounted rates as given to our brokers by the A&G/Unity call centres. This is great news for us and our brokers as this will save you time and money and increased broker effectiveness. No more phoning around for quotes. If there are any rate or product discrepancies we urge our Brokers to please discuss that with their FSP Solutions consultant or contact person as we will want to offer our Brokers the full A&G / Unity functionality.

VIRSEKER BESIKBAAR DEUR FSP SOLUTIONS VANAF 01 FEBRUARIE 2013.

Ons makelaars sal bly wees om te weet dat Virseker nou deel is van FSP Solutions se lys van beskikbare produkte en tariewe. Kwotasies kan verkry word deur of self te kwoteer op die sisteem of deur ons inbel sentrum te skakel. Sien die aangehegde dokument vir voordele en inligting rondom hierdie unieke produk in Afrikaans.

Makelaars wat reeds geregistreer is om die produk te gebruik sal outomaties toegang kry. Makelaars wat wil registreer en reeds n A&G agentskap het kan bloot die aangehegde dokument voltooi en vir ons terugstuur na brokerhelpdesk@fpsolutions.com of kontak ons indien u meer inligting verlang by 011 206 5004.

Our brokers will be pleased to know that “Virseker” is now part of FSP Solutions' list of available products. Quotations can be obtained via the system or by phoning our call centre. See the attached document for benefits and information about this unique product in Afrikaans.

Brokers already registered to use the product will automatically obtain access. Should you want to register simply complete the attached document and send us back to brokerhelpdesk@fpsolutions.com or if you require more information contact us at 011 206 5004.

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OAKHURST TAXI OFFERING NOW also AVAILABLE.

The Oakhurst taxi product will be another great addition to our growing list of offerings. The rates can be obtained by EITHER quoting on the system or by phoning our call centre.

System users please take note:

When you complete the motor section of the quote opt for taxi under “type of vehicle” and again for taxi under “use of vehicle”. This will direct the system to quote on the Oakhurst Taxi product on that specific vehicle.

Product information and benefits.

Total sum insured 50 000 minimum to maximum of 500 000

- Open Driver Policy (most regular driver must be nominated on the policy as the risk will be calculated on most regular driver.)
- Multiple vehicles can be placed on the policy (no limits as to the number of vehicles which can be included.) The insured however must have insurable interest in all vehicles.
- Approved tracking device must be fitted and proof of fitment and VIC sent through to Oakhurst within 48 hours (No Smart Driver Bonus Program benefits.)
- If the client chooses to have the Smartbox fitted, fitment must take place within 14 days and the client will benefit from the Smart Driver Bonus Program.
- No overnight parking restrictions
- Market Value Only
- Choose between 10% minimum 7500 and 10 % minimum 15000 excess
- Fully comprehensive
- 100000 third party liability cover can be increased to R 1000000 and R50 premium
- Drivers must have valid SA Drivers licence and a professional Driving Permit (PDP)
- Drivers licence two years or more
- Only kombi type taxi's will be accepted on this policy – no metered or sedan taxi's
- Gold Club benefits are included in the premium on this policy.

We would like to thank you all for your wonderful support during 2012. We really appreciate your support. May you all benefit through the new benefits and features.

Kind regards

The FSP Solutions Team



FSB License number : 7889

