



Tracker

Tracker Network Price List and Procedures (Brokers)

(All prices are inclusive of VAT and are subject to change on a month's notice)

Free Fitment Option:

	Fitment Fee	Subscription
Tracker Retrieve System	Free	R153
Tracker Alert System	Free	R245
Tracker Locate Alert System	Free	R509
Tracker Locate Retrieve System	Free	R429

Further:

- The monthly subscription can be collected by FSP together with the clients' insurance premium and commences the day of inception of the policy
- The monthly subscription is payable in advance and escalates annually
- The contract period is a minimum of 36 consecutive months; thereafter one calendar month's notice is required to cancel the contract. It is important to note that the contract may not be cancelled for any reason prior to 36 months
- Subscriptions can be prepaid for 36 months

Insuring the Tracker Unit

Brokers are advised to arrange insurance for the Tracker unit.

Testing of the Unit

You may request Tracker to test the unit to ascertain whether it is in working order or not. The fee payable for a remote test is R14 and a site visit R230. **Alternatively, you may test the unit yourself at selected BP service stations or at any of the Tracker Fitment Centres.** Please ask a Tracker representative for more information relating to this service, known as Tracker Selftest. It is strongly recommended that you request a test if the vehicle is involved in an accident or after electrical repairs to the vehicle.

In the event of a vehicle being tracked, Tracker will tow the vehicle to a destination of your choice, irrespective of where and when the vehicle is recovered within South Africa. An additional R22.00 per month is payable for this convenient track and tow service.

When a vehicle is sold - Free Fitment Option

- The Tracker unit can be de-installed from one vehicle and re-installed into another vehicle. Early notice should be given to Tracker to schedule the necessary appointments. R600 will be charged on the de-installation for Retrieve, R900 for Alert, R900 for Locate Retrieve and R1 100 for Locate Alert, or

- Alternatively, the vehicle can be sold with the unit and, provided the new owner then continues the contract with Tracker and the transfer has been concluded, a new unit will be installed in the replacement vehicle. The original owner will then enter into a new 36-month contract. The new owner will not be charged a re-registration fee and will not be credit vetted.

Additional or replacement Alert jobs: R200 each

Administration Procedure

FSP has specific procedures in place and will give the client's details through to Tracker in order to get a Tracker unit installed.

A separate contract is concluded between Tracker and the client regarding the unit he has installed.

Marketing Fee Pricing Structure

A marketing fee is paid to the Brokers by FSP for every successful installation. Please note that all prices are inclusive of VAT.

Marketing fee payable to the broker (except for Emperor policies where R25.00 will be deducted from the marketing fee, seeing that this is a requirement on the policy).

Retrieve	R130
Alert	R260
Locate Retrieve	R260
Locate Alert	R260
Upgrade - Alert	R130
Upgrade - Locate	R130

Marketing Fee Procedures

FSP will pay their Brokers the full marketing fee amount that Tracker would normally pay the Brokers that do business on a direct basis, (except for Emperor as mentioned above).

The marketing fee is paid over automatically by FSP to the Broker, once the installation has taken place and usually after the clients first debit order deduction.

This will include fitments that was done through Auto & General as well as Unity.

FSP brokers will receive a monthly statement reflecting the marketing fee that is due to them.

Santam Price Structure - Effective 1 October 2005

Exclusive rates for Santam clients!

Free Fitment Option

	Fitment Fee	Subscription
Tracker Retrieve System	Free	R153

Tracker Alert System	Free	R245
Tracker Locate Alert System	Free	R509
Tracker Locate Retrieve System	Free	R429

Further:

- Available to all Santam clients and it's business partners
- One debit order. The Tracker subscription is included in the insurance policy premium
- Santam waives the theft and hi -jack excess on Tracker fitted vehicles (excluding certain commercial vehicles)
- Should Tracker not recover a Santam client's vehicle, Tracker will refund all subscriptions paid by the client, once a valid theft or hi - jack claim has been finalised
- Tracker 4 Life. All new monthly Tracker Subscribers' names are entered into a lucky draw where he/she stands the chance to win lifelong free subscriptions to the Tracker unit fitted to his vehicle.
- Should the client cancel his Santam policy, he will be held liable for the standard Tracker Price Options
- The contract period is a minimum of 36 consecutive months; thereafter one calendar month's notice is required to cancel the contract. It is important to note that the contract may not be cancelled for any reason prior to 36 months

The marketing fee payable to the broker for Santam installations is the same as per Trackers' standard broker marketing fee structure.

Insurance Staff Deal

Tracker would like to thank the Insurance Industry for it's loyal support and therefore the following special discounted subscriptions will be applicable to all Insurance Staff.

Free Fitment Option

	Fitment Fee	Subscription
Tracker Retrieve System	Free	R153
Tracker Alert System	Free	R245
Tracker Locate Alert System	Free	R509
Tracker Locate Retrieve System	Free	R429

No marketing fees will be payable on Insurance Staff Deals

Tracker Branches and Contact Numbers

Gauteng

Johannesburg (H/O) (011) 380-0300

Pretoria Branch (012) 349-2479 / 82

Western Cape Region

Cape Town Branch (021) 421-4685

Eastern Cape Region

East London Branch	(043) 721-0480
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Port Elizabeth Branch	(041) 363-5744
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Free State Region

Bethlehem Branch	(058) 303-0103
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Bloemfontein Branch	(051) 430-2751
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KwaZulu Natal Region

Durban Branch	(031) 263-1010
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Ladysmith Branch	(036) 631-4560
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Richards Bay Branch	(035) 789-7435
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Mphumalanga Region

Middelburg Branch	(013) 243-1057
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Nelspruit Branch	(013) 755 3097
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Secunda Branch	(017) 638 0730
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Limpopo Region

Polokwane Branch	(015) 295-3637
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